

ANANYA RAVI

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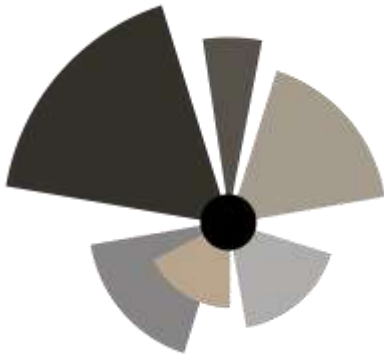
www.linkedin.com/in/visualcv 

Chennai, INDIA 

A travel enthusiast, specializing in the movement and storage of shipments, offers over 1 year of experience in the Logistics and Travel industry. Within my role, I have gained exceptional skills in handling clients and coordinating with cross-functional departments. Currently pursuing my Masters in Logistics and Transportation from Amity University Dubai and FIATA Diploma in Freight Forwarding and Logistics from NAFL Dubai, I wish to pursue my career in the Logistics industry.

Skills Portfolio

- Client Relations
- Freight Forwarding and Logistics
- Import and Export
- Logistics Services and Operations
- Reporting and Documentation
- Sales Coordination



Linguistics Proficiency

English (Read, Speak, Write)

Malayalam (Read, Speak, Write)

Tamil (Speak)

French (Very Basic)

Hindi (Basic)



Career & Internship Timeline

2018 June – August

Department: Import, Export & Logistics Operations
Worldwide Logistics Systems LLC. Dammam, Kingdom of Saudi Arabia



2016-2017

Destination Manager
NOHA TOUR PLANNERS Manappally, Kerala, India



Internship Experience

August | Department: Import, Export & Logistics Operations | Worldwide Logistics Systems LLC. Dammam, Kingdom of Saudi Arabia

Key Learning's

- Assisting across import and export operational activities and following up with overseas clients.
- Negotiating rates with domestic and international carriers.
- Tracking and tracing shipments along with providing updates to internal clients and sales.
- Obtaining and creating quotes for shipments including the source for both methods of transportation.
- Coordinating with agencies such as Customs and other relevant government agencies.
- Supporting the department by developing and maintaining new and existing network of clients
- Assisting in collection including the audit of import and export records from vendors as well as freight forwarders.
- Requesting corrections on customs records from appropriate parties where required.

Industry Specific Training and Other Internships in the Past

- Al-Hobail Group of Logistics Services, Saudi Arabia in Logistics Operations
- 6 months of internship at S. Kumar's School of Accounting Kerala, India



Destination Manager - NOHA TOUR PLANNERS Manappally, Kerala, India

Key Deliverables

- Provide exceptional customer service resulting in repeat business and referrals.
- Increase sales through developing and maintaining a network of clients and anticipating their needs.
- Build and maintain strong client relationships.
- Provide destination and itinerary recommendations to clients.
- Consult with clients on various hotel and other ancillary options.
- Address client issues and concerns. Represent the company professionally by offering competent advice and working directly with vendors to resolve issues.
- Respond quickly and proactively to clients' requests.
- Follow company procedures in areas of customer service, booking systems, documentation, pricing etc.
- Demonstrate sound judgment in actions relating to overall sales revenue including but not limited to client gifts and amenities.
- Communicate to Sales and Support teams on all pending issues, client requests and items that may need attention while out of the office.



Academic Qualifications

- **2019** | MBA in Logistics & Transportation from Amity University, Dubai (Pursuing)
 - **2019** | FIATA Diploma in Freight Forwarding and Logistics from NAFL, Dubai (Pursuing)
 - **2018** | Business English Certificate (BEC) from Cambridge University
 - **2017** | Tally from S. Kumar's School of Accounting
 - **2017** | Microsoft Office from SIT Institute
 - **2016** | B. Com. from Kerala University, Kerala
 - **2013** | 12th from Higher Secondary Board, Kerala
 - **2011** | 10th from State Education Board, Kerala
- **Project:** Marketing Research – successfully completed market study for Eastern Condiments in order to understand the perception of consumers towards the brand(MBA)

Academic Achievements & Awards



- Best Management Team - 1st Position - IMT, Alleppey, Kerala, India
- Best Marketing Team - 1st Position - Chinmaya University, Kerala, India
- Best Manager - 1st Runner Up - KMM College, Kerala, India
- Debate Competition - 1st Runner Up - Adi Sankara Kalady, Kerala, India
- Best Management Team - 2nd Runner Up - DCSMAT, Idukki, Kerala, India
- Debate Competition - 2nd Runner Up - Indian School of Legal Thoughts, Kerala, India
- Best Management Team - 3rd Runner Up - Chinmaya College, Kerala, India
- Scholarship Examination - Top 20 From India - Amity University Dubai, UAE
- Scholarship Examination - 7th Rank in Kerala - Nettikadan Academic Corporation, Kerala, India
- PCM Quiz - Represented School Team - Progressive Curriculum Management Council, Kerala, India
- The Central Question – National-Level Quiz Competition - Represented Amity Kochi - Rotary International Club



Sports Inclination



Badminton (University Team Player)



Basketball



Football (Selected for the Kerala District Team)



Volleyball



Shot Put